

Evaluation and Selection Criteria				RFP 2020 - 0121 - Copiers - Evaluation Form					
1)	The Purchase Price;			Cannon Solutions	Strategic Tech Partners	Premier Systems	Ricoh USA	Toshiba	Dahill Office Tech
	a)	Proposed price offering for services under this request;	30 pts.	15	20	27	27	18	26
2)	The reputation of the vendor and of the vendor's goods or services;								
	a)	The respondent's demonstrated competence and experience with similar type services for	10 pts	5	10	6	6	6	10
	b)	The respondent's knowledge of COPIERS, as well as other related fields that may be applicable to	10 pts	8	8	8	8	8	8
3)	The quality of the vendor's goods or services;								
	a)	The soundness of the respondent's approach to serving as a COPIERS service provider;	10 pts	10	10	10	10	3	10
	b)	The qualifications, education, and experience of the team members proposed to provide services under this process;	10 pts	8	8	8	8	8	8
4)	The extent to which the goods or services meet the district's needs;								
	a)	The respondent's knowledge of current procedures and methods related to the scope of this project;	10 pts.	5	8	8	9	6	8
5)	The vendor's past relationship with the district and other educational institutions;								
	a)	The quality of references from past customers of respondent;	10 pts.	5	10	3	3	5	5
6)	The total long-term cost to the district to acquire the vendor's goods or services;								
	a)	Cost for annual services if multi-year program is proposed;	5 Pts.	2	3	4	4	1	3
7)	Whether the vendor or the vendor's ultimate parent company or majority owner:								
	a)	Has its principal place of business in this state	5 Pts.	5	5	5	5	5	5
		Total	100 Pts.	63	82	79	80	60	83